Waystar + eSolutions for eClinicalWorks

Waystar FAQs

1. Who is Waystar?

Waystar's intuitive, cloud-based technology simplifies and unifies healthcare payments for nearly half a million clients around the country. Our easy-to-use tools integrate seamlessly with eClinicalWorks and help healthcare practices verify insurance coverage up front, streamline claim workflows, automate appeals and much more.

WAYSTAR BY THE NUMBERS

34k+
providers

98.5%
first-pass clean claim rate

2.9k+
practices

2B
transactions annually

2005
year our partnership with eCW was established

20+
years in the industry

2. What are the benefits now that eSolutions is part of Waystar?

The addition of eSolutions brings Medicare reimbursement and compliance functionality to Waystar. We will be the first to unite best-in-class commercial, government and patient payments capabilities within a single platform.

3. What differentiates Waystar from other rev cycle platforms?

In addition to exceptional client support, we provide technology solutions that set Waystar apart. Our Advanced Bundle offers eClinicalWorks users functionality they won't find anywhere else:

Claim Monitoring
Automates claim status inquiries and highlights only claims that truly need attention, so your clients can limit payer follow-up—and ultimately reduce operating costs and AR days.

Patient Estimation
Analyzes fee schedules, payer contracts and benefit data to generate accurate cost estimates before or at the time of service—giving patients cost transparency up front and streamlining front office workflows.

Advanced Propensity to Pay
Helps practices improve self-pay collections and boost staff productivity by determining how and when patient accounts should be worked based on propensity to pay.

WAYSTAR

4. What eClinicalWorks-integrated solutions does Waystar offer?

We offer eClinicalWorks clients several bundle options as well as a variety of a la carte solutions:

Standard Bundle	Advanced Bundle	A la carte
Unlimited Eligibility (270/271)*	**Unlimited Eligibility** (270/271)*	**Analytics**
Unlimited Paper + Electronic Claims (837)*	**Unlimited Paper + Electronic Claims** (837)*	**Credit Card Processing**
Real Time Claim Scrubbing*	**Real Time Claim Scrubbing***	**ACH**
Unlimited Clearinghouse Claim Status Response (277CA)*	**Unlimited Clearinghouse Claim Status Response** (277CA)*	**Coverage Detection**
Unlimited Electronic Remittance Advice/ERA (835)*	**Unlimited Electronic Remittance Advice/ERA** (835)*	**Remit and Deposit Management**
Standard Alerts*	**Standard Alerts***	**FISS Emulator**
		Print
		Patient Lockbox
		Payer Lockbox
		EOB Conversion

Transactional Bundle *read-only*

Unlimited Eligibility (270/271)*

Unlimited Electronic Claims (837)*

Real Time Claim Scrubbing*

Unlimited Clearinghouse Claim Status Response (277CA)*

Unlimited Electronic Remittance Advice/ERA

Standard Alerts*

PLUS

Advanced Alerts*

Denial + Appeal Management*

Claim Monitoring

Patient Estimation

Advanced Propensity to Pay
coming soon

*Integrated solution with eClinicalWorks ● *Acute pricing coming soon*

5. What do our clients say about us?

73%
rate us as their best vendor

100%
would buy from us again

98%
client satisfaction rating

12X BEST IN KLAS® WINNER

BLACK BOOK TOP RATED VENDOR

Get in touch today! To learn more about our longstanding partnership with eClinicalWorks and our integrated solutions, please visit **info.waystar.com/eCW.**

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